

Second quarter results

Eldar Sætre, CFO

Analyst conference

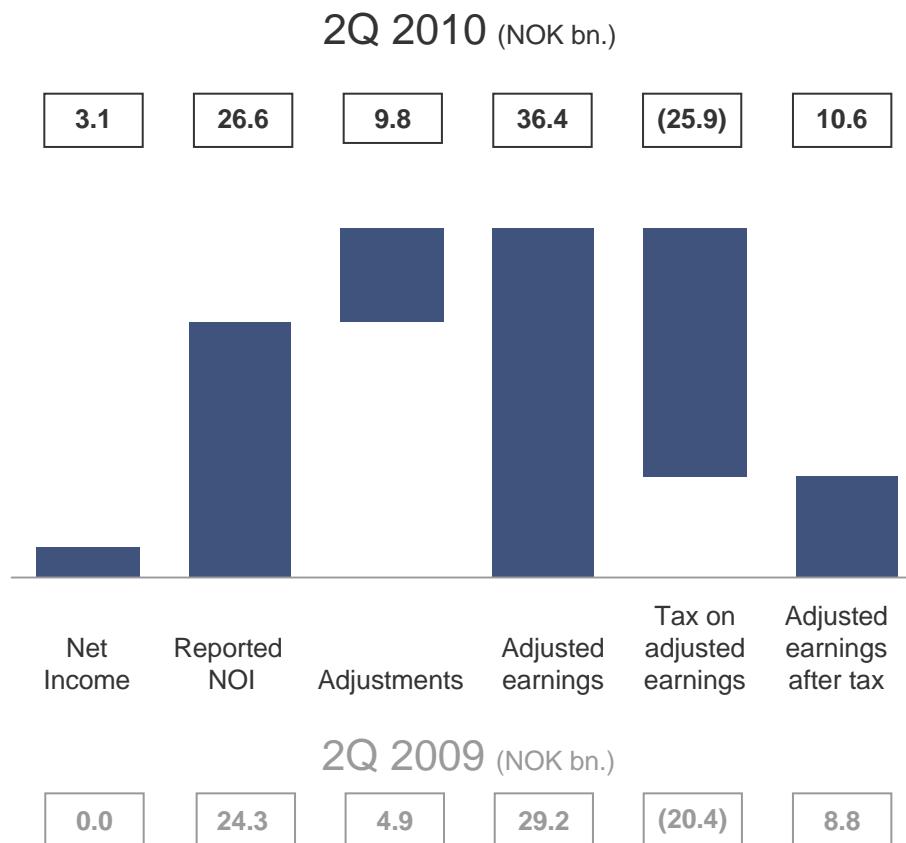
2Q 2010

July 29 2010



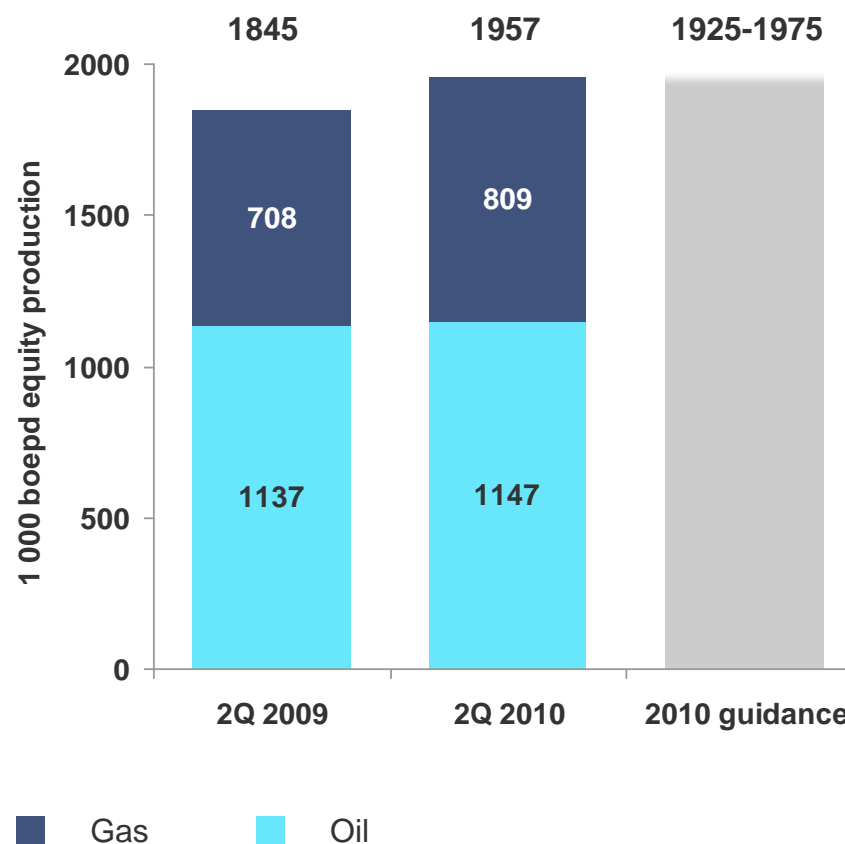
Overview – 2Q 2010

- Higher production
- Higher oil prices
- Lower gas prices on long term contracts
- Non cash accounting provisions



Equity production up 6%

- Production on track
 - Stable oil production up 1%
 - Gas production up 14%
- Guiding for 2010 maintained
 - Seasonal gas business
 - High 3Q maintenance activity



Average PSA effect is 192 000 boepd for 2Q 2010, compared to 116 000 boepd for 2Q 2009

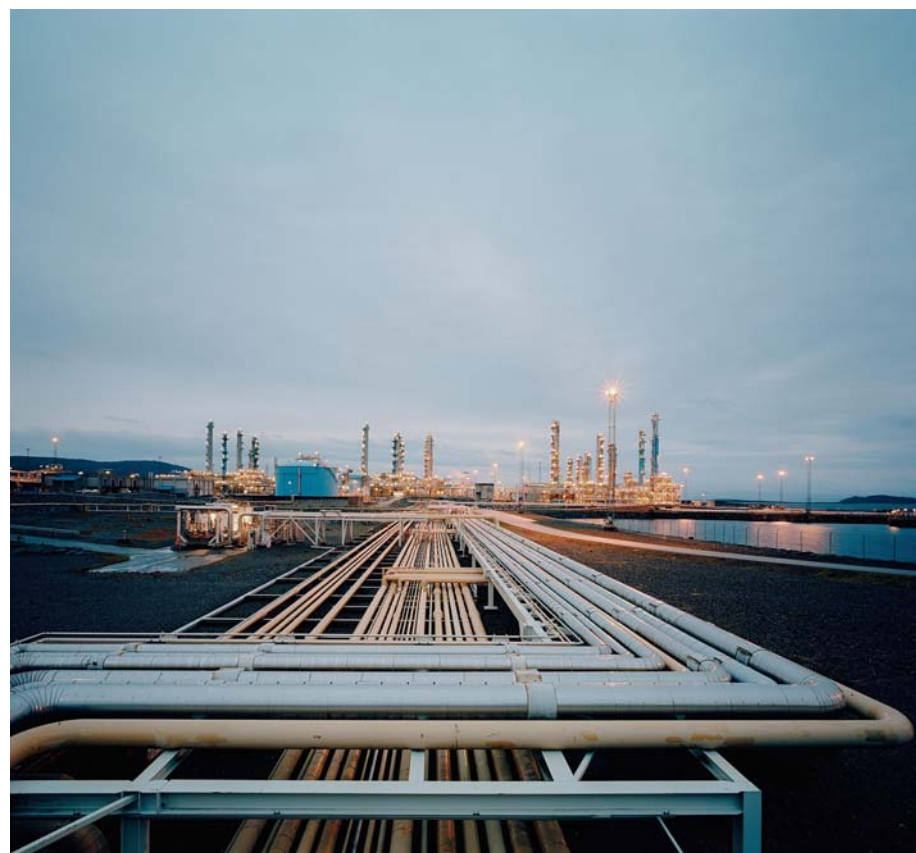
Adjusted earnings by business areas

(NOK bn.)

Business area	2Q 2010		2Q 2009	
	Adjusted earnings		Adjusted earnings	
	pre tax	after tax	pre tax	after tax
E&P Norway	29.1	7.6	20.7	5.6
International E&P	2.9	1.4	2.8	1.9
Natural Gas	3.3	0.8	4.2	0.8
Manufacturing & Marketing	0.7	0.5	1.4	0.5
Other	0.5	0.3	0.2	(0.1)
Total adjusted earnings	36.4	10.6	29.2	8.8

Value driven gas business

- Stronger European gas markets
 - Oil indexed contract prices down
 - European spot and forward prices up
 - Market prices reflected in E&P Norway
- Good adjusted trading results
 - High value creation from deferred gas volumes
- Non cash derivative trading losses
- Cost provision related to US re-gasification capacity



Guiding

2010

- Equity production and production cost:
 - 1.925-1.975 million boepd
 - Unit Production Cost at NOK 35-36 per boe
- Capex and exploration:
 - Stable capital expenditures* ~USD 13bn.
 - Exploration activity ~USD 2.3bn.

2012

- Equity production:
 - 2.060 - 2.160 million boe/d

*Exclusive of capitalization of financial leases.





Statoil



Supplementary information 2Q 2010

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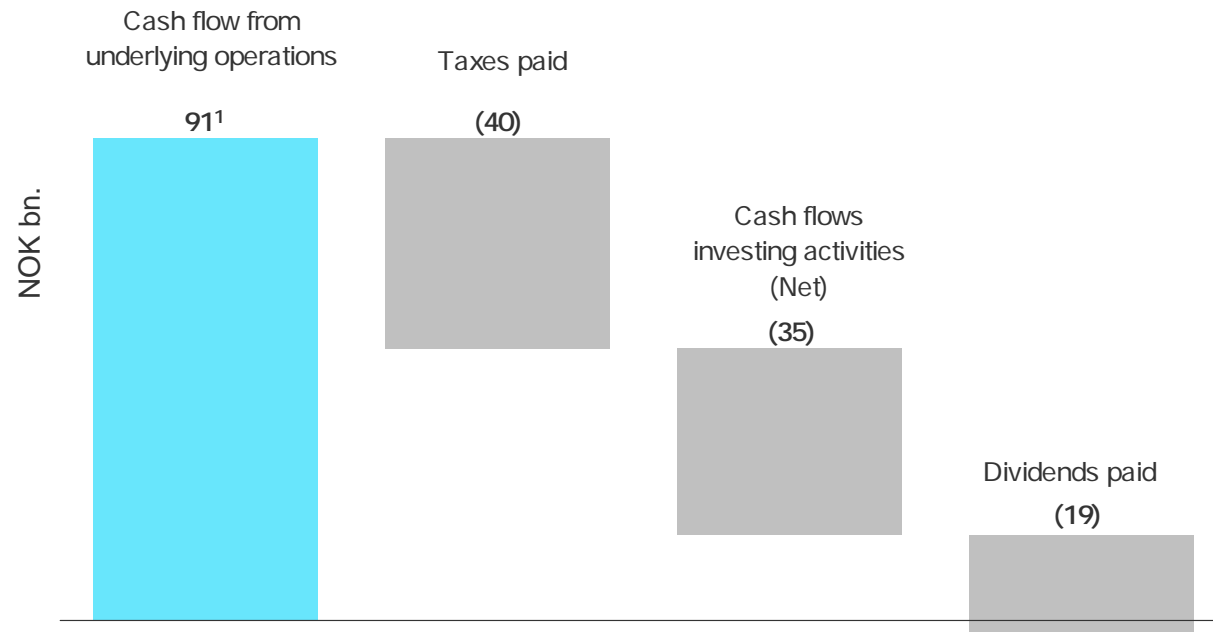
Items impacting net operating income 2Q

(NOK billions)	2Q 2010		2Q 2009	
	Before tax	After tax	Before tax	After tax
Impairments	3.0	2.4	3.3	3.0
INT	(0.2)	(0.2)	1.4	1.4
M&M	3.0	2.4	2.2	1.9
NG	0.2	0.2	(0.3)	(0.3)
Derivatives IAS 39	1.5	(0.0)	0.5	1.2
EPN	(1.3)	(0.3)	(0.6)	0.1
NG	3.7	0.9	(0.6)	(0.1)
M&M Deferred gains on inventories IAS 39	(0.9)	(0.6)	1.7	1.2
(Overlift)/Underlift	0.6	0.1	1.1	0.3
EPN	0.7	0.2	0.9	0.2
INT	(0.1)	(0.1)	0.2	0.1
Other	4.7	5.7	(0.0)	(0.1)
Operational Storage (M&M)	0.1	0.1	(1.2)	(0.9)
Other accruals (M&M)	0.0	0.0	0.1	0.1
(Gain)/Loss sale of asset (EPN)	0.0	0.0	(0.2)	(0.1)
Provisions (INT)	0.7	0.7	0.0	0.0
Increased cost accrual (NG)	3.8	3.8	0.0	0.0
Currency effects fixed assets (M&M)	-	0.3	-	0.0
Currency effects fixed assets (INT)	-	0.8	-	(0.2)
Eliminations	0.0	0.0	1.3	0.9
Adjustments to net operating income	9.8	8.2	4.9	4.5

Tax rate reconciliation 2Q 2010

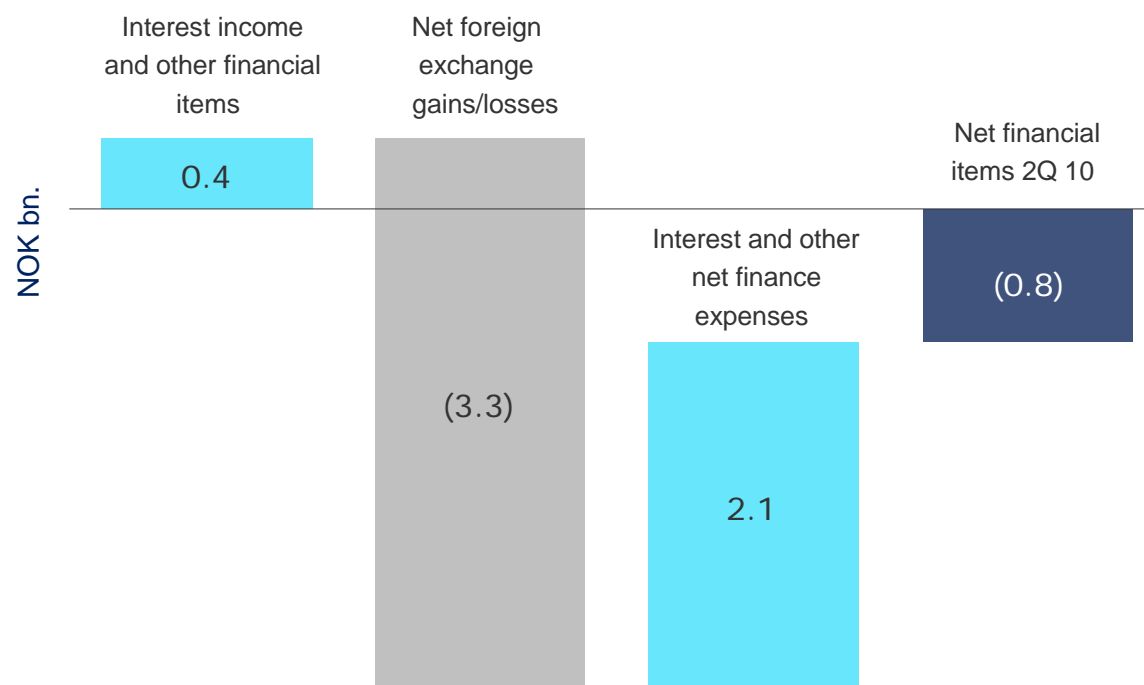
Composition of tax expense and effective tax rate	Before tax	Tax	Tax rate
Total adjusted earnings	36.4	(25.9)	71.0 %
Adjustments	(9.8)	1.7	16.9 %
Net Operating Income	26.6	(24.2)	91.0 %
Net financial items:			
<i>Tax on NOK 4.8 bn. Tax deductible currency losses</i>		1.0	
<i>Financial items</i>	(0.8)	0.4	50.0 %
Total	25.8	(22.8)	88.2 %

Cash flow from operations 2Q 2010



¹Income before tax (64) + Non cash adjustments (27)

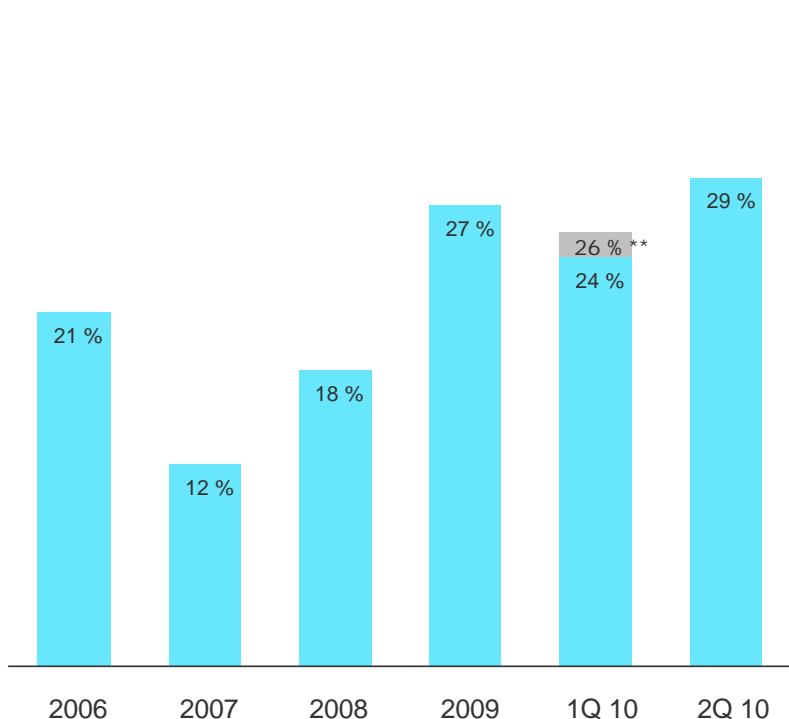
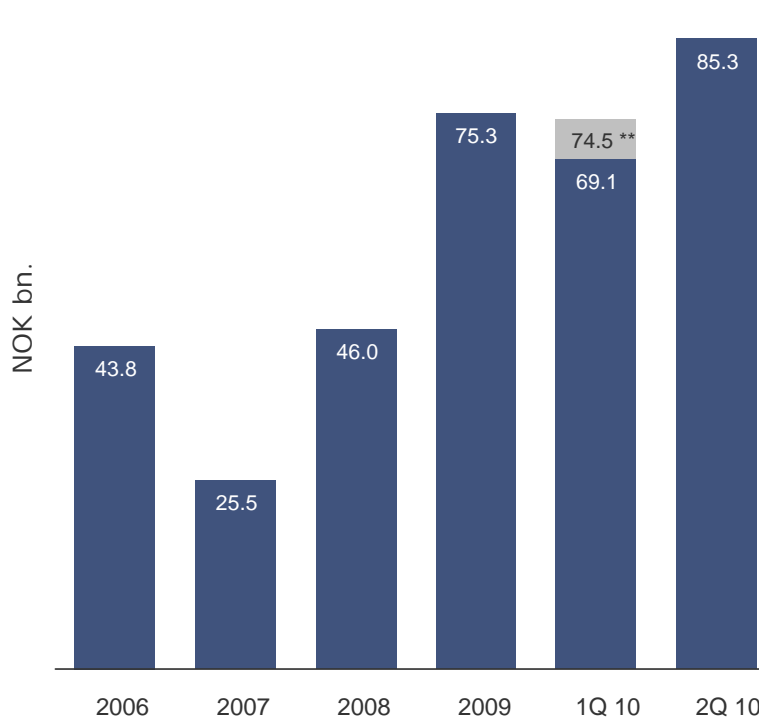
Net Financial Items 2Q 2010



Development in net debt to capital employed

Net financial liabilities

Net debt to capital employed*

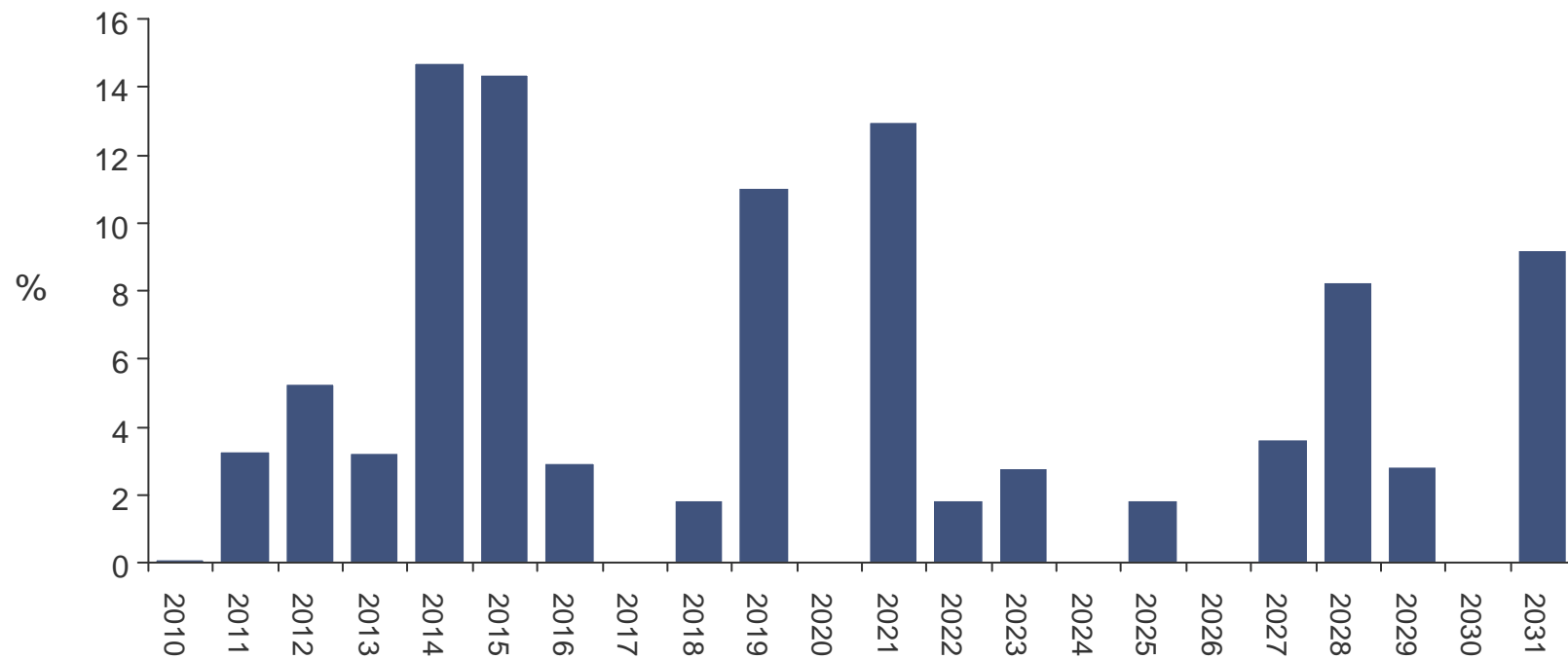


*Debt to capital employed ratio = Net financial liabilities / Capital employed
 ** Adjusted for increase in cash for tax payment

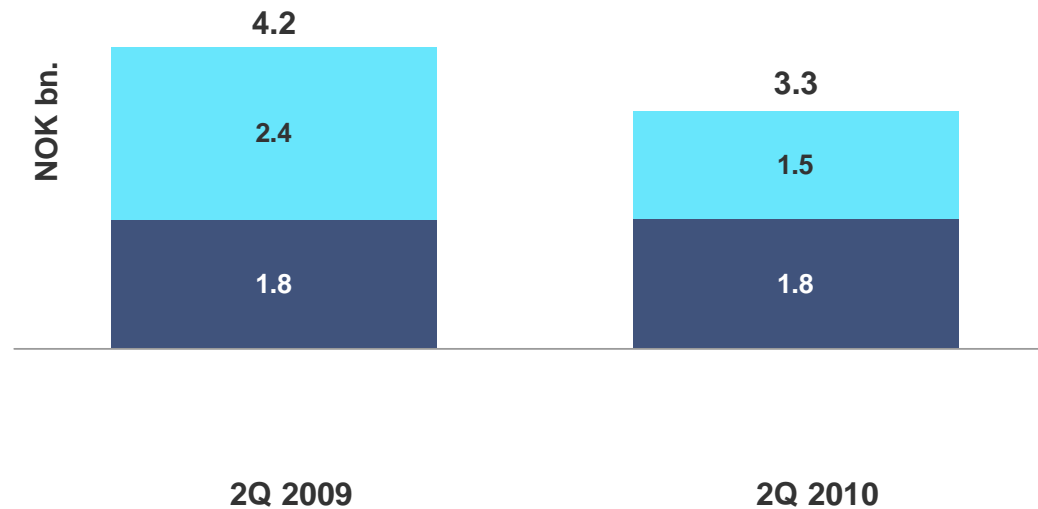


Long term debt portfolio redemption profile Low refinancing risk

30.06.2010

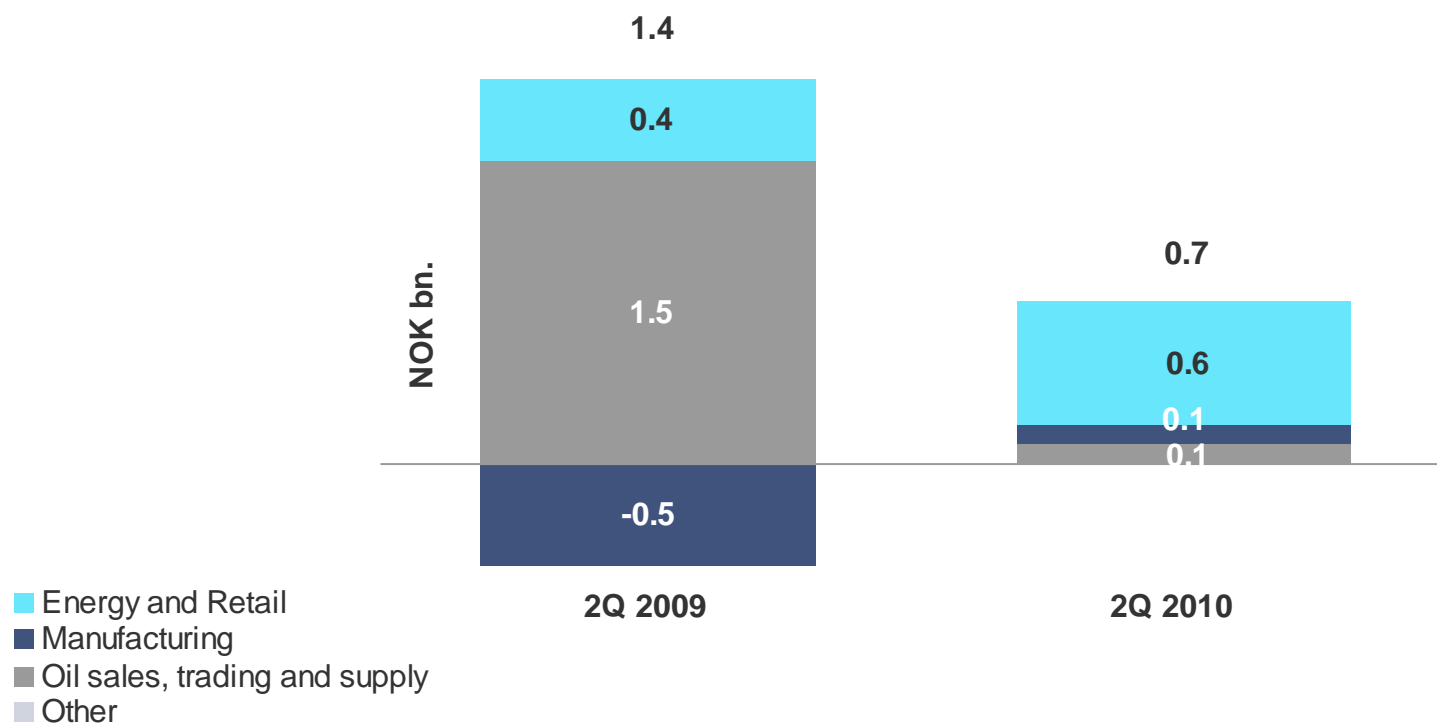


Adjusted earnings break-down -Natural gas



■ Marketing and Trading
■ Processing and Transportation

Adjusted earnings break-down -Manufacturing & Marketing



Statoil NCS E&P production per field 2Q 2010

Statoil-operated 1000 boed	Statoil share	Produced volumes		
		Oil	Gas	Total
Alve	85.00 %	7.9	12.6	20.5
Brage	32.70 %	11.4	1.0	12.4
Fram	45.00 %	26.2	5.5	31.6
Gimle	65.13 %	1.9	0.0	1.9
Glitne	58.90 %	2.6	0.0	2.6
Grane	36.66 %	57.6	0.0	57.6
Gullfaks	70.00 %	78.7	26.2	105.0
Heidrun	12.41 %	5.2	1.6	6.9
Heimdal	*1	0.2	1.0	1.1
Huldra	19.88 %	0.4	2.9	3.4
Kristin	55.30 %	24.2	21.0	45.2
Kvitebjørn	58.55 %	36.7	74.2	110.9
Mikkel	43.97 %	11.6	13.9	25.5
Njord	20.00 %	6.6	6.9	13.6
Norne	*2	19.1	1.0	20.0
Oseberg	*3	72.2	33.7	106.0
Sleipner	*4	28.5	101.0	129.5
Snorre	*5	33.8	1.4	35.3
Snøhvit	33.53 %	5.0	26.6	31.6
Statfjord	*6	44.5	19.5	64.0
Tordis	41.50 %	4.2	0.0	4.2
Troll Gass	30.58 %	9.1	143.3	152.4
Troll Olje	30.58 %	39.1	0.0	39.1
Tyrihans	58.84 %	42.3	0.4	42.7
Vale	28.85 %	0.0	0.0	0.0
Veslefrikk	18.00 %	2.5	0.0	2.5
Vigdis	41.50 %	14.5	0.5	14.9
Vilje	28.85 %	9.1	0.0	9.1
Visund	53.20 %	18.0	11.5	29.5
Volve	59.60 %	20.3	2.1	22.4
Åsgard	34.57 %	53.6	72.1	125.7
Yttergyta	45.75 %	2.3	2.6	4.9
Total Statoil-operated		689.3	582.5	1271.8

Partner-operated 1000 boed	Statoil share	Produced volumes		
		Oil	Gas	Total
Ekofisk	7.60 %	14.3	2.6	16.9
Enoch	11.78 %	0.5	0.0	0.5
Ormen Lange	28.92 %	8.4	115.6	124.1
Ringhorne Øst	14.82 %	2.9	0.1	3.0
Sigyn	60.00 %	7.0	6.2	13.2
Skirne	10.00 %	0.3	1.7	2.0
Total partner-operated		33.5	126.3	159.8
Total production		722.8	708.8	1431.6

*1 Statoil's share of the reservoir and production at Heimdal is equal to 29.87%. The ownershare of the topside facilities is equal to 39.44%.

*2 Norne 39.10%, Urd 63.95%

*3 Oseberg 49.3%, Tune 50.0%

*4 Sleipner Vest 58.35%, Sleipner Øst 59.60%, Gungne 62.00%

*5 Statoil's share at Snorre is 33.3169%. However there is an ongoing make-up period at Snorre where the lifting share for oil for the moment is 33.7876%. The make-up period started May 1st 2006, and lasts until April 30th 2008 for oil. The lifting

*6 Statfjord Unit 44.34%, Statfjord Nord 21.88%, Statfjord Øst 31.69%, Sygna 30.71%



Statoil International E&P equity production per field 2Q 2010

E&P International 1000 boed	Statoil share	Produced equity volumes - Statoil share		
		Liquids	Gas	Total
Alba	17.00 %	4.8		4.8
Jupiter	30.00 %		1.0	1.0
Schiehallion	5.88 %	2.5	0.1	2.6
Azeri Chirag (ACG EOP)	8.56 %	73.1		73.1
Shah Deniz	25.50 %	9.7	28.2	37.9
Petrocedeño*	9.67 %	13.2		13.2
Girassol/Jasmin	23.33 %	26.1		26.1
Kizomba A	13.33 %	17.9		17.9
Kizomba B	13.33 %	24.6		24.6
Xikomba	13.33 %	1.8		1.8
Dalia	23.33 %	58.3		58.3
Rosa	23.33 %	19.5		19.5
In Salah	31.85 %		46.7	46.7
In Amenas	50.00 %	20.7		20.7
Marimba	13.33 %	4.7		4.7
Kharyaga	40.00 %	9.0		9.0
Hibernia	5.00 %	7.5		7.5
Terra Nova	15.00 %	12.0		12.0
Murzuk	8.00 %	2.9		2.9
Mabruk	2.40 %	1.7		1.7
Lorien	30.00 %	0.6	0.1	0.6
Front Runner	25.00 %	1.5	0.1	1.7
Spiderman Gas	18.33 %	0.0	3.6	3.7
Q Gas	50.00 %	0.0	8.2	8.2
San Jacinto Gas	26.67 %	0.0	1.5	1.5
Zia	35.00 %	0.1	0.0	0.1
Seventeen hands	25.00 %	0.0	0.1	0.1
Mondo	13.33 %	10.8		10.8
Saxi-Batuque	13.33 %	12.6		12.6
Agbami	18.85 %	45.8		45.8
Marcellus shale gas	Varies	0.1	8.7	8.7
South Pars	37.00 %	4.9		4.9
Gimboa	20.00 %	2.7		2.7
Tahiti	25.00 %	28.1	1.3	29.4
Thunder Hawk	25.00 %	7.6	0.7	8.3
Total equity production from fields outside NCS		424.7	100.5	525.2

* Petrocedeño is a non-consolidated company



Exploration Statoil group

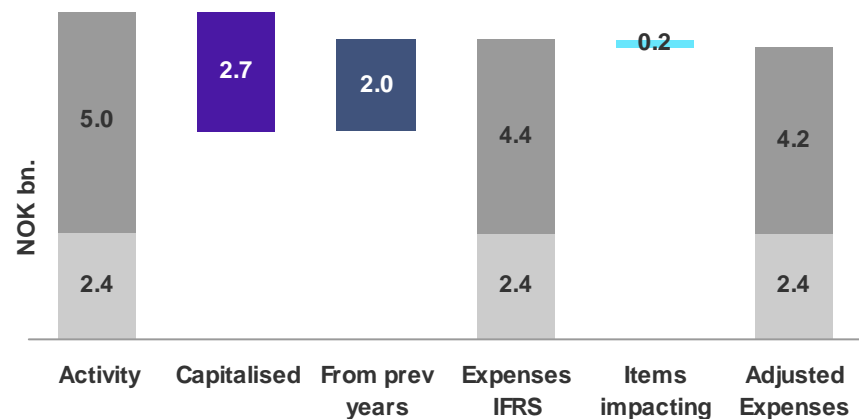
NOK bn.

2Q 2010	2Q 2009	Exploration expenses IFRS
1.3	1.4	Exploration expenses - Norway
2.3	3.0	Exploration expenses - International

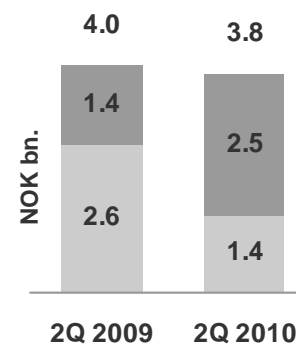
NOK bn.

2Q 2010	2Q 2009	Exploration expenditure
3.8	4.0	Exploration expenditure (activity)
1.0	2.2	Expensed, previously capitalised exploration expenditure
-1.3	-1.8	Capitalised share of current period's exploration expenditure
3.6	4.4	Exploration expenses IFRS
0.1	-2.0	Items impacting
3.7	2.4	Adjusted exploration expenses

Exploration 2010 YTD



Exploration activity



■ International E&P
■ E&P Norway



Reconciliation of adjusted earnings to net operating income

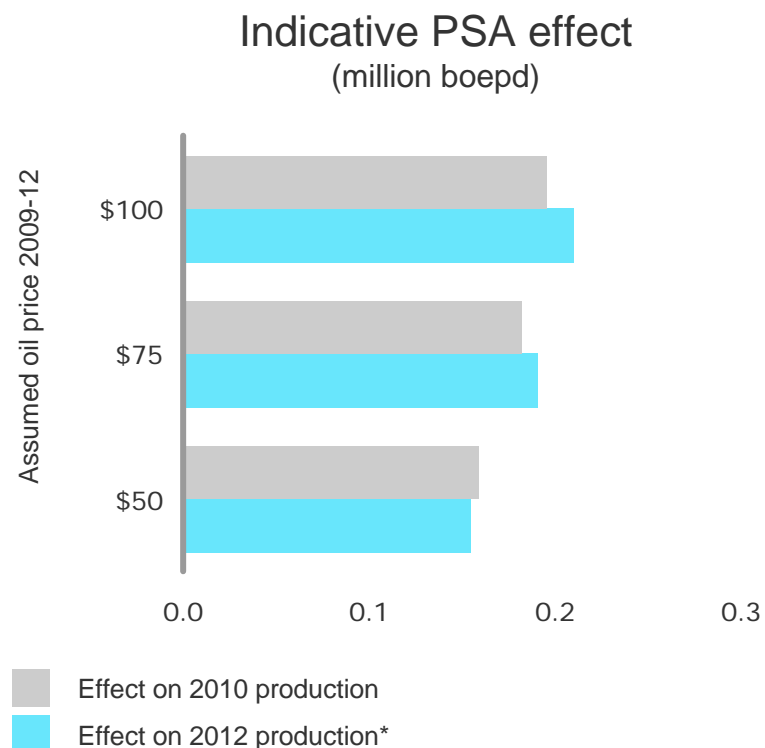
Items impacting net operating income (in NOK billion)	2010	Second quarter 2009	Change	2010	First half 2009	Change
Net operating income	26.6	24.3	9 %	66.2	59.8	11 %
Total revenues and other income	3.7	2.9	25 %	2.0	2.4	(19 %)
Change in fair value of derivatives	2.4	(1.2)	>100 %	2.0	(0.9)	>100 %
Inefficient hedge of inventories	(0.9)	1.7	>(100) %	(0.9)	1.5	>(100) %
Impairment of investments	0.2	0.0	-	0.2	0.0	-
Reversal of impairment of investments	0.0	(0.3)	>100 %	(0.2)	(0.3)	37 %
Over/underlift	1.1	1.4	(26 %)	0.0	0.3	>(100) %
Gain/Loss on sales of assets	0.0	0.0	-	(0.3)	0.0	-
Provisions	0.7	0.0	-	0.7	0.0	-
Eliminations	0.2	1.3	(85 %)	0.4	1.8	(78 %)
Purchase net of inventory variation	0.1	(1.2)	>100 %	(0.4)	(1.7)	76 %
Operational storage effects	0.1	(1.2)	>100 %	(0.4)	(1.7)	76 %
Operating expenses	1.6	(0.6)	>100 %	2.8	(1.6)	>100 %
Over/underlift	(0.4)	(0.3)	(35 %)	0.2	0.2	17 %
Other adjustments	0.0	0.0	-	0.0	(0.3)	>100 %
Accrual for take of pay contract	0.0	0.0	-	0.0	(1.3)	>100 %
Eliminations	(0.2)	0.0	-	(0.2)	0.4	>(100) %
Gain/Loss on sales of assets	0.0	(0.2)	>(100) %	0.1	(0.5)	>100 %
Increased provision	2.2	0.0	-	2.7	0.0	-
Selling, general and administrative expenses	1.7	0.1	>100 %	1.7	0.2	>100 %
Other adjustments	0.0	0.1	(100 %)	0.0	0.2	(100 %)
Increased provision	1.7	0.0	-	1.7	0.0	-
Depreciation, amortisation and impairment	2.9	1.6	81 %	2.9	1.9	53 %
Impairment	3.0	2.2	36 %	3.0	2.6	15 %
Reversal of impairment	(0.1)	(0.6)	83 %	(0.1)	(0.7)	86 %
Exploration expenses	(0.1)	2.0	>(100) %	0.2	4.1	(95 %)
Impairment	1.1	2.0	(45 %)	1.4	4.1	(66 %)
Reversal of impairment	(1.2)	0.0	-	(1.2)	0.0	-
Sum of adjustments	9.8	4.9	>100 %	9.1	5.4	69 %
Adjusted earnings	36.4	29.2	25 %	75.3	65.2	15 %

Reconciliation of adjusted earnings -after tax to net income

Reconciliation of adjusted earnings after tax to net income (in NOK billion)		Second quarter		First half	
		2010	2009	2010	2009
Net operating income (NOI)	A	26,6	24,3	66,2	59,8
Tax on NOI		24,2	20,0	51,8	46,5
NOI after tax	C = A-B	2,4	4,3	14,4	13,3
Adjustments	D	9,8	4,9	9,1	5,4
Tax on adjustments	E	1,7	0,4	0,8	(0,3)
Adjusted earnings after tax	F = C+D-E	10,6	8,8	22,8	19,1
Net financial items	G	(0,8)	(4,8)	(2,5)	(8,7)
Tax on net financial items	H	(1,4)	(0,4)	(2,2)	0,7
Net income	I = C+G-H	3,1	0,0	14,2	4,0

Indicative PSA effects

- ~65% of international equity production in 2012 subject to PSA
- Limited effect of oil price changes going forward
- Higher PSA effect expected in 2010 compared to 2009



*Guiding based on EPA price scenarios for the whole period

Forward looking statements

- This Operating and Financial Review contains certain forward-looking statements that involve risks and uncertainties. In some cases, we use words such as "aim", "anticipate", "believe", "continue", "estimate", "expect", "intend", "likely", "may", "plan", "should", "will" and similar expressions to identify forward-looking statements.
- All statements other than statements of historical fact, including, among others, statements such as those regarding: future ability to identify, develop and apply existing and new technologies; efficiency and productivity goals for future operations and projects; our future financial position; our future market position; business strategy; expected changes in ownership interests and structures; restructuring plans; competitive position; budgets; expected project development expenditures; plans for future development (including redevelopment) and operation of projects; reserve information; reserve recovery factors; future ability to utilise and develop our expertise; projected levels of capacity; anticipated growth in geographical areas and market segments; oil and gas production forecasts; anticipated areas of market growth and decline; production growth; future composition of our exploration and project portfolios; exploration expenditure; expected exploration and development activities and plans; expected costs of decommissioning and removal activities; impact of facility maintenance activities; our ability to create value; planned turnarounds; expected unit production cost for equity volumes; expected refining margins; expected start-up dates for projects and expected production and capacity of projects; projected impact of laws and regulations (including taxation laws); the impact of the uncertain world economy; expected capital expenditures; our expected ability to obtain short term and long term financing; our ability to manage our risk exposure; the projected levels of risk exposure with respect to financial counterparties; our ability to lower our funding costs; the expected impact of currency and interest rate fluctuations (including USD/NOK exchange rate fluctuations) on our financial position; oil, gas and alternative fuel price levels and volatility; oil, gas and alternative fuel supply and demand; the markets for oil, gas and alternative fuel; projected operating costs; expected useful and economic lives of assets; the completion of acquisitions; and the obtaining of regulatory and contractual approvals, are forward-looking statements. You should not place undue reliance on these forward-looking statements. Our actual results could differ materially from those anticipated in the forward-looking statements for many reasons, including the risks described above in "Risk update".
- These forward-looking statements reflect current views with respect to future events and are, by their nature, subject to significant risks and uncertainties because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements, including levels of industry product supply, demand and pricing; currency exchange rates; interest rates; trading activities; the political and economic policies of Norway and other oil-producing countries; general economic conditions; political stability and economic growth in relevant areas of the world; global political events and actions, including war, terrorism and sanctions; changes in laws and governmental regulations; the lack of necessary transportation infrastructure when a field is in a remote location; the timing of bringing new fields on stream; material differences from reserves estimates; an inability to find and develop reserves; adverse changes in tax regimes; the development and use of new technology; geological or technical difficulties; operational problems; security breaches; the actions of competitors; our ability to successfully exploit growth opportunities; the actions of field partners; industrial actions by workers; failing to attract and retain senior management and skilled personnel; failing to meet our ethical and social standards; natural disasters and adverse weather conditions and other changes to business conditions; and other factors discussed elsewhere in this report. Additional information, including information on factors that may affect Statoil's business, is contained in Statoil's 2009 Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission, which can be found on Statoil's website at www.statoil.com.
- Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot assure you that our future results, level of activity, performance or achievements will meet these expectations. Moreover, neither we nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements. Unless we are required by law to update these statements, we will not necessarily update any of these statements after the date of this review, either to make them conform to actual results or changes in our expectations.



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- Statoil is an integrated technology-based international energy company primarily focused on upstream oil and gas operations
- Headquartered in Norway we have more than 30 years of experience from the Norwegian continental shelf, pioneering complex offshore projects under the toughest conditions.
- Our culture is founded on strong values and a high ethical standard.
- We aim to deliver long-term growth and continue to develop technologies and manage projects that will meet the world's energy and climate challenges in a sustainable way.
- Statoil is listed on NYSE and Oslo Stock Exchange